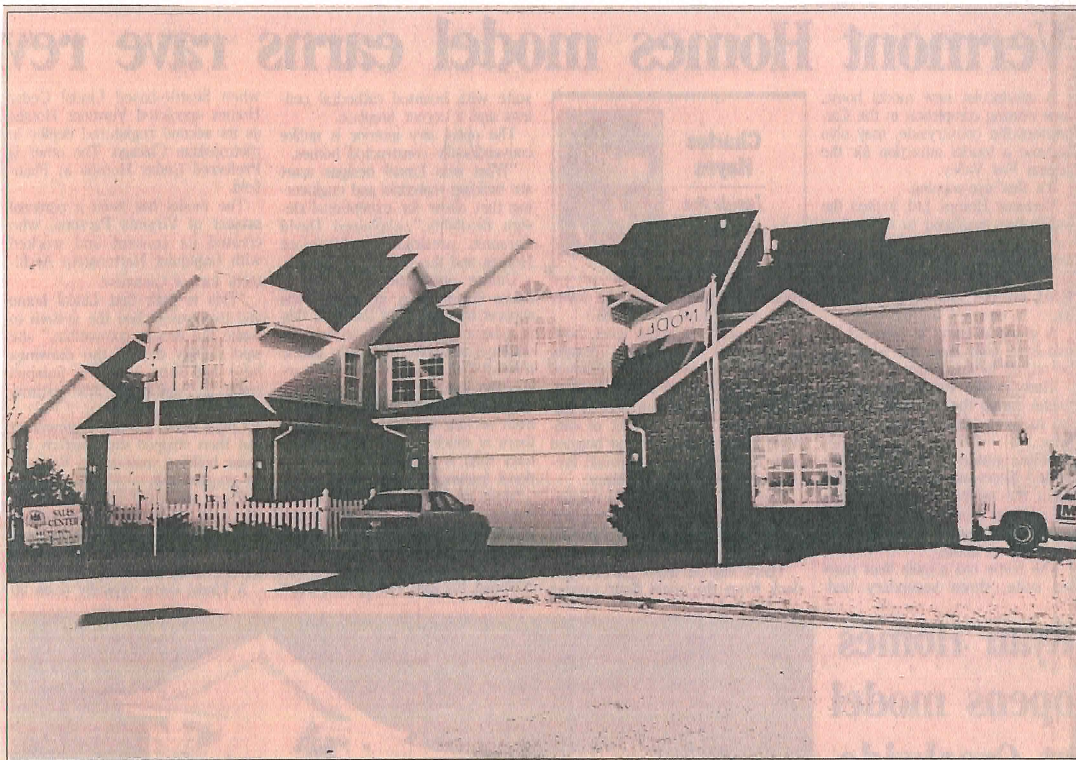


NEW HOMES

Saturday

MARCH 22, 1997



Buyers may take advantage of up to \$3,000 in special purchasing incentives at the Townhomes of Whispering Lake, a community of 84 luxury townhomes in Lake Bluff.

Whispering Lake incentives boost buyer interest

Lake Bluff — Buyers have a final opportunity to take advantage of special purchasing incentives at the Townhomes of Whispering Lake, a community of 84 luxury townhomes.

Situated on a private lake, the 20-acre community is approaching final close-out with only 15 townhomes remaining for sale. Priced from \$146,400 to \$187,794, the homes offer 30- to 90-day delivery dates and include numerous upgrades.

Three decorated models are open.

"For a limited time, buyers may take advantage of special purchasing incentives valued at \$3,000 on the Drake and Mallard designs at the community," said Ganesan Vish, president of Vilas Development Corp., the builder.

"Buyers can use the incentive to upgrade their interior decor selections such as carpeting, tile and cabinets," Vish said.

The Mallard and Drake plans are ideal for

professional couples or singles, said Vish. The plans feature large master bedrooms suites and plenty of room for formal and informal entertaining.

All the remaining townhomes feature upgraded amenities including fireplaces, skylights, cathedral ceilings, additional bedrooms and baths.

"In addition, more than half of the remaining townhomes feature scenic lakeside views," said Dr. Vish.

The community features an outdoor swimming pool and clubhouse with kitchen, bar, banquet rooms, sauna and locker room.

"Also available for March occupancy are two lakefront Drake units," said Whispering Lake sales manager Monica Advani of Baird & Warner's Libertyville office. "These homes feature a special limited-time incentive toward upgraded decor selections valued at up to \$5,000." Buyers must be willing to close on

these units within 30 days.

Popular with many buyers is the Drake design, the largest plan offered with 1,690 square feet. Highlights of this home include a two-story living room, formal dining room, kitchen and breakfast room, private first-floor den, oversized master bedroom suite with private bath and walk-in closet, spacious loft and rear deck. The Drake ranges in price from \$175,664 to \$187,794, depending on the upgrades.

The Drake is one of three two-story townhome plans which range from 1,272 to 1,690 square feet. The townhomes feature two bedrooms, two bedrooms and a loft or three bedrooms, 2½ baths, full basements and two-car attached garages.

Take the Tri-State Tollway to Route 137, south to Route 43, east one-half mile to sales center.

Call 735-0606.